GENERAL SERVICES ADMINISTRATION

Multiple Award Schedule Contract GSA Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The URL for GSA Advantage™ is http://www.gsaadvantage.gov.

Contract Number: GS-10F-0186T

For more information on ordering from Federal Supply Schedules please visit: http://www.fss.gsa.gov

Contract Period: 12 March 2007 through 11 March 2022

Contractor: A-Team Solutions, LLC

12507 Marlow Road Fulton, MD 20759-9779

Telephone: (888) 835-0783 Fax: (202) 517-9172

www.a-teamsolutions.com



Contract Administration: JJ Nathan, Senior Manager

E-mail: jjnathan@a-teamsolutions.com

Business Size: Small, Disadvantaged, Veteran-Owned, Service-Disabled Veteran-Owned (SDVO)



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Customer Information

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

541611 - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

OLM - Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the ranged of the lowest price, and cite the areas to which the prices apply.

See Appendix A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not Applicable" for this item.

See Appendix B

2. Maximum Order: *\$1,000,000*

3. Minimum Order: *\$100.00*

4. Geographic Coverage (Delivery Area): **Domestic and Overseas**

5. Point(s) of production (city, county and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

See Appendix A

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 Days

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Notification that Government purchase cards <u>are</u> accepted above the micro-purchase threshold.
- 10. Foreign Items (list by country or origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on Task Order

11b. Expedited Delivery: *Contact Contractor*

11c. Overnight and 2-Day Delivery: *Contact Contractor*

11d. Urgent Requirements: *Contact Contractor*

12. F.O.B. Point(s): **Destination**

- 13a. Ordering Address(es): Same as company address
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (http://fss.gsa.gov/schedules).
- 14. Payment Address(es): Same as company address
- 15. Warranty Provision: *Contractor's standard commercial warranty*
- 16. Export Packing Charges (if applicable): **Not Applicable**
- 17. Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): *Contact Contractor*
- 18. Terms and Conditions of rental, maintenance and repair (if applicable): Not Applicable
- 19. Terms and Conditions of installation (if applicable): Not Applicable
- 20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **Not Applicable**
- 20a. Terms and Conditions for any other services (if applicable): **Not Applicable**
- 21. List of service and distribution points (if applicable): Not Applicable
- 22. List of participating dealers (if applicable): Not Applicable
- 23. Preventative Maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *Not Applicable*
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where the full details can be found (e.g., contractor's website or other location.) The EIT standards can be found at www.Section508.gov. **Not Applicable**
- 25. Data Universal Numbers System (DUNS) Number: 149395936
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: *Registered*

Appendix A

GSA PRICING

SIN(s)	SERVICE (e.g. Job Title/Task)	UOI	GSA PRICE
541611	Administrator I	hour	\$42.43
541611	Administrator II	hour	\$49.03
541611	Administrator III	hour	\$62.49
541611	Analyst I	hour	\$36.29
541611	Analyst II	hour	\$41.73
541611	Analyst III	hour	\$53.52
541611	Functional Analyst I	hour	\$78.01
541611	Functional Analyst II	hour	\$83.84
541611	Functional Analyst III	hour	\$104.04
541611	Principal Analyst	hour	\$63.50
541611	Principal Engineer	hour	\$97.07
541611	Program Manager	hour	\$111.58
541611	Project Manager	hour	\$108.54
541611	Senior Analyst	hour	\$74.38
541611	Subject Matter Expert I	hour	\$94.35
541611	Subject Matter Expert II	hour	\$127.55
541611	Subject Matter Expert III	hour	\$193.14

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

A-Team Solutions will accept LH and FFP Government Awarded Prices (Net Prices)

Appendix B

Labor Category Description

1. ATS Labor Code: SME III Title: SUBJECT MATTER EXPERT III

Minimum Education: Advanced degree in functional area in which support will be provided may be preferred. Five (5) years relevant experience may be substituted for the degree.

Minimum Years' Experience: Seven (7) years' experience in functional area in which support will be provided.

<u>Functional Responsibilities</u>: Performs very complex tasks with minimal supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. May be required to make recommendations on further project developments or to recommend specific system enhancements. Ensures that organization is maximizing the impacts and potential of new systems projects. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Excellent communication and problem-solving skills. Results of work are technically authoritative. Specific responsibilities will vary according to client's needs.

2. ATS Labor Code: SME II Title: SUBJECT MATTER EXPERT II

<u>Minimum Education</u>: Advanced degree in functional area in which support will be provided may be preferred. Five (5) years relevant experience may be substituted for the degree.

Minimum Years' Experience: Five (5) years' experience in functional area in which support will be provided.

<u>Functional Responsibilities</u>: Performs tasks with high degree of complexity with minimum supervision. Thoroughly knowledgeable about specific tasks, processes, or functions, and performs to the organization's best practice standard. Skilled in developing scenarios for analyzing requirements and solutions. Experienced in utilizing new methodologies for solving problems and ensuring that systems are in compliance with organizational requirements. Provides technical guidance to other project team members. Develops and recommends organizational process changes to include new solutions and new technology. Results of work are technically authoritative. Specific responsibilities will vary according to clients' needs. Twelve (12) years' experience in functional area in which support will be provided.

3. ATS Labor Code: SME I Title: SUBJECT MATTER EXPERT I

Minimum Education: Bachelor's degree in functional area in which support will be provided may be preferred. Six (6) years relevant experience may be substituted for the degree. Advanced degree may be required.

Minimum Years' Experience: Three (3) years' experience in functional area in which support will be provided.

<u>Functional Responsibilities</u>: Performs tasks of a moderate degree and difficulty with minimal supervision. Knowledge about specific tasks, processes, or functions and performs to the organization's best practice standard. Analyzes technical and performance risk and cost impacts of approaches and solutions to client problems. Develops and recommends organizational process changes to include new solutions and new technology. May establish performance and technical standards. Generates and approves project and testing specifications. Provides technical guidance to other project team members. Results of work are technically authoritative. Very good communication and problem-solving skills. Specific responsibilities will vary according to client needs.

4. ATS Labor Code: **PGM** Title: **PROGRAM MANAGER**

Minimum Education: Bachelor's (preferred) or four (4) years of directly relevant experience may be substituted.

Minimum Years' Experience: Seven (7) years' experience managing contracts and/or projects.

<u>Functional Responsibilities</u>: Responsible for the administration and complete performance of all phases of a project within the specifications of the contract and in a manner that satisfies the client and fulfills the performance standards of the company. Plans, directs and supervises all technical, fiscal and administrative functions of a project, including coordinating the responsibilities and task assignments of key project personnel. Develops budgets, schedules and plans for the various analytical and engineering involved with the project.

5. ATS Labor Code: **PE** Title: **PRINCIPAL ENGINEER**

<u>Minimum Education</u>: Master's degree in Computer Science, Information Systems, an Engineering discipline, Business, or related discipline preferred. Six (6) years of directly relevant experience may be substituted.

<u>Minimum Years' Experience</u>: Five (5) years' experience in a Government or commercial contracting environment. Four (4) years in a supervisory role. Requires proven ability to work independently on complex problems.

<u>Functional Responsibilities</u>: Possesses extensive knowledge of business processes and business process reengineering (BPR) concepts, procedures and practices. Requires proven ability to apply complex procedures and practices. Requires proven ability to apply complex scientific and engineering analysis to solve problems. Develops and refines new engineering techniques to enhance quality and productivity. Establishes performance and technical standards. Generates and approves project and testing specifications. Schedules and allocates work. Provides advice and guidance to project team and resolves problems to meet performance and financial objectives. Is the principal technical expert or team lead for technical and non-technical personnel involved in project solutions. May be the point of contact to the customer. Coordinates with project or program manager to ensure the problem solution and user satisfaction.

6. <u>ATS Labor Code</u>: **PJM** <u>Title</u>: **PROJECT MANAGER**

Minimum Education: Bachelor's (preferred) or four (4) years of directly relevant experience may be substituted.

Minimum Years' Experience: Five (5) years' experience managing contracts and/or projects.

<u>Functional Responsibilities</u>: Defines technical systems requirements for the solution of difficult business problems and formulates procedures for resolution. Develops, implements, and maintains major systems. Leads major systems development projects and manages the on-going maintenance of groups of related systems. Represents the company in meetings with the Client in the absence of the Project Manager of at his/her discretion. Provides direct supervision overall project personnel and is responsible for the timely and successful delivery of the project in accordance with the client requirements.

7. <u>ATS Labor Code</u>: **SA** <u>Title</u>: **SENIOR ANALYST**

<u>Minimum Education</u>: Master's degree in Business or a related field and eight (8) years' experience in a Government or commercial contracting environment with supervisory experience preferred. Ten (10) years' experience with increasing responsibility on complex problems involving all phases of analysis. projects with a varying degree of complexity may be substituted for the educational requirement.

<u>Minimum Years' Experience</u>: Seven (7) years' experience with four (4) years supervisory experience as a member of a project team in a Government or commercial contracting environment. Requires proven ability to work independently.

<u>Functional Responsibilities</u>: Leads the design and implementation of project solutions and has ability to manage project. Acts as a primary point of contact with client and is a senior project advisor. Offers depth of experience and accomplishment to project. Provides technical and administrative supervision of project personnel, including

review of project performance, deliverables, and project timelines. Provides strategic guidance including formulating requirements, analyzing project proposals, and recommending optimum approaches. Approves recommendations and ensures deliverables meet customer expectations.

8. <u>ATS Labor Code</u>: **PA** <u>Title</u>: **PRINCIPAL ANALYST**

Minimum Education: Master's degree or Bachelor's and six (6) years' experience. Eight years' experience with increasing responsibility on projects of varying degree of complexity may be substituted.

Minimum Years' Experience: Seven (7) years' experience with four (4) years supervisory responsibility.

<u>Functional Responsibilities</u>: Leads design of project solutions and manages project. Provides primary point of contact with client and is the senior technical advisor. Brings a broad mix of experience and accomplishment to the project. Provides technical and administrative supervision of personnel performing design and development tasks, including review of work products for correctness, adherence to design concept and user standards, and progress in accordance with schedules. Provides strategic guidance in areas of formulating requirements, analyzing project proposals, recommending optimum approaches and developing system design. Approves recommendations and ensures deliverables meet customer expectations. Formulates specification for developers to use in producing product deliverables.

9. <u>ATS Labor Code</u>: **AN III** <u>Title</u>: **ANALYST III**

Minimum Education: Bachelor's degree (preferred) or Six (6) years of directly relevant experience.

<u>Minimum Years' Experience</u>: Five (5) years' experience in analysis that resulted in the design and development of a large application, recommendation, or specification in a Government or commercial contracting environment. Leadership responsibility as a team member.

<u>Functional Responsibilities</u>: Independently works on routine assignments or works with only minimal supervision. Advises project teams. Defines specialized aspects of user's documentation. Performs detailed comparison s of various systems. Prepares inputs to functional specifications and implementation schedules for conversion of smaller applications and subsystems to major applications. Able to gather requirements and systems reports to accommodate internal function groups. Skilled at creating test plans, scripts and scenarios for user acceptance system, unit and integration testing. Experienced at testing system functionality and validating output against expectations. Directs the preparation of major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.

10. ATS Labor Code: AN II Title: ANALYST II

Minimum Education: Bachelor's degree (preferred) or four (4) years relevant experience.

<u>Minimum Years' Experience</u>: Three (3) years' experience in analysis that results in the design, development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment. Increasing responsibility as a member of a design and development team.

<u>Functional Responsibilities</u>: Develops complete specifications and coordinate closely to ensure proper implementation of specification and development of required solutions. Analyzes methods of approach. Independently works on routine assignments or works with only minimal supervision. Plans and directs technical investigations. Performs analysis and devises solutions to complex problems that involve the initiation of research and analysis. Develops new methods to solve advanced problems. Provides comprehensive technical reports and memorandum containing recommendations that may form the basis for major decisions. Directs the preparation of other major technical reports. Performs technical evaluations and provides technical contributions for proposals. Provides guidance to other technical personnel.

11. ATS Labor Code: AN I Title: ANALYST I

<u>Minimum Education</u>: Bachelor's degree (preferred) and two years' experience. Four years' experience may be substituted for the education requirement

<u>Minimum Years' Experience</u>: Zero (0) to two (2) years' experience in analysis that results in the design and development of an application, an analysis report, recommendation, or specification in a Government or commercial contracting environment.

<u>Functional Responsibilities</u>: Under general supervision develops plans for project solutions from project inception to conclusion. Exercises analytical techniques when gathering information from users, defining work problems, describing solutions, and developing procedures to resolve problems. Devises and designs requirements for segments of more complex problems, and formulates procedures for their solutions.

12. ATS Labor Code: ADIII Title: ADMINISTRATOR III

Minimum Education: Bachelor's degree (preferred) in administration, management, or related field.

<u>Minimum Years' Experience</u>: Four (4) years of relevant experience; or equivalent combination of education and experience.

<u>Functional Responsibilities</u>: Provides support for program department or project team to include general secretarial, administrative, and receptionist duties. Experienced with word processing, editing, presentation, and spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing data entry into and data review for documents and databases. Able to edit data based on pre- defined data quality guidelines. Able to perform follow- ups and inquiries to collect missing data elements when making entries. Able to assist with other office duties including expense forecasting, recording meeting minutes, and arranging meetings/office events.

13. ATS Labor Code: AD II Title: ADMINISTRATOR II

Minimum Education: Bachelor's degree in administration, management, or related field.

<u>Minimum Years' Experience</u>: Two (2) years of relevant experience; or equivalent combination of education and experience.

<u>Functional Responsibilities</u>: Provides support for program, department, or project team to include general secretarial, administrative, and receptionist duties. Experienced with word processing, presentation, and spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing data entry into and data review for documents and databases. Able to edit data before making entries based on predefined guidelines. Able to perform follow- ups and inquiries to collect missing data elements when making entries.

14. ATS Labor Code: AD I Title: ADMINISTRATOR I

Minimum Education: Associate's degree (preferred) in administration, management, or related field.

<u>Minimum Years' Experience</u>: One (1) year of relevant experience; or an equivalent combination of education and experience.

<u>Functional Responsibilities</u>: Provides support for program, department, or project team, to include general secretarial, administrative, and receptionist duties. Familiar with word processing, presentation, and simple spreadsheet application programs. Provides time and expense reporting, special and travel orders, travel arrangements, leave accounting, document control, and office supply management. Capable performing basic data entry into documents and databases.

15. ATS Labor Code: FA III Title: FUNCTIONAL ANALYST III

<u>Minimum Education</u>: Master's degree (preferred) in functional area in which support will be provided. Twelve (12) years relevant experience may be substituted for the degree.

Minimum Years' Experience: Seven (7) years' experience in functional area in which support will be provided

<u>Functional Responsibilities</u>: Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides expert level guidance on assigned tasks.

16. ATS Labor Code: FA II Title: FUNCTIONAL ANALYST II

<u>Minimum Education</u>: Bachelor's degree (preferred) in functional area in which support will be provided. Seven (7) years relevant experience may be substituted for the degree

Minimum Years' Experience: Five (5) years' experience in functional area in which support will be provided

<u>Functional Responsibilities</u>: Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides high level guidance on assigned tasks.

17. ATS Labor Code: FA I Title: FUNCTIONAL ANALYST I

<u>Minimum Education</u>: Bachelor's degree (preferred) in functional area in which support will be provided. Five (5) years relevant experience may be substituted for the degree.

Minimum Years' Experience: Three (3) years' experience in functional area in which support will be provided.

<u>Functional Responsibilities</u>: Works under general direction on complex application problems involving all phases of functional analysis to provide resolution. Provides direct support to consultants and other senior personnel conducting consulting activities utilizing creativity and sound judgment involving unusual and complex management and technical problems. May provide supervision to other staff. Develops and updates operating manuals outlining established methods of performing work in accordance with organizational policy. Trains clients or user personnel in the operation and capabilities of proposed models. Provides moderate level guidance on assigned tasks.